RELIABILITY DEPENDABLE QUALITY & SUSTAINABLE SOLUTIONS







# **Ecoprod Technique Ltd CPD**

## Saving water, reducing carbon in your clients' buildings

## **LEARNING OUTCOMES:**

- Water scarcity, the reason change must happen
- Ecological Washroom Solutions
- Reduce water without compromise on design and performance
- Cut water use and reduce the carbon footprint of your clients' washrooms
- Make sure you're specifying the best options
- Innovation Products
- Behaviour change
- Return on investment for clients

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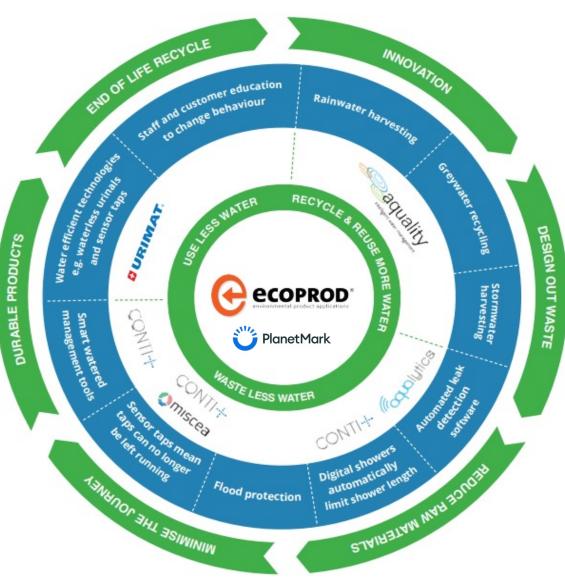


# About Ecoprod

Supporting clients' Environmental Social Governance (ESG) strategy



DO YOU KNOW YOUR CLIENTS WATER FOOTPRINT?



Ü PlanetMark

RELIABILITY DEPENDABLE QUALITY & SUSTAINABLE SOLUTIONS





Ecoprod can help you significantly cut your water use, use less energy and reduce your carbon footprint





You will be in good company!



# **DESIGN 4 life**

- Sustainable taps finished • to the highest Swiss quality.
- Showers that deliver • robust protection in high footfall areas.
- Great design options
- Low energy solutions
- Green energy solutions ۲









## TARGET GROUPS | AREAS OF APPLICATION

#### **Commercial & public facilities**

Swimming pools, sports facilities, schools, kindergartens, motorway service stations, trade & industry, prisons, airports, railway stations, institutions...

#### Semi-public & private facilities

Offices, leisure facilities, fitness studios, campsites, restaurants, hotels, visitor toilet facilities, etc.

### Healthcare & medical facilities

Medical practices, hospitals, nursing & care homes, laboratories, research centres, etc.















# **Thames Water**

#### What's the problem?

We've seen some downpours since we introduced the hosepipe ban but, despite a wetter than normal September, this month has so far been drier. River levels are still well below average, with reservoirs down by as much as 30% – the lowest level since 2003.

Any wet weather has barely begun making up for nine months of below-average rain in the last year (see update overleaf). The Government's National Drought Group has announced that even typical winter rain won't prevent a drought in some areas. Our region needs prolonged, above-average rain just to get back to normal levels.

This is why we're keeping the hosepipe ban in place for the foreseeable future. We're doing all we can to avoid more restrictions over the coming weeks – for example, we have over 200 teams working hard to preserve supplies by finding and fixing leaks across our region.

## How you can help

We're really grateful for anything you can do to reduce water use, helping make sure there's more to go round for everyone. Here are our top three tips:

- Check your toilets: Fix any loos where there's a continual trickle of water at the back of the pan. And if you have uncontrolled urinals, they're probably flushing around the clock – fitting a urinal control will make sure they're only flushing during opening hours.
- 2. Look for leaks: Cracked paving or damp patches are often clues to leaks. If you need to fix one, there's a list of contractors at thameswater.co.uk/plumber



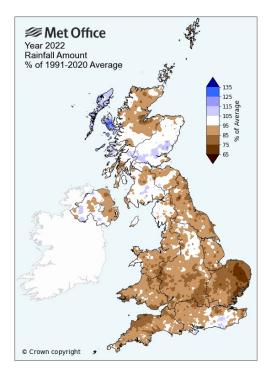


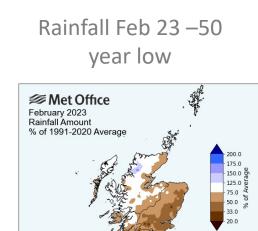


18% (London) 30% (Oxford) against typical long term levels



## Annual rainfall average over 30 years





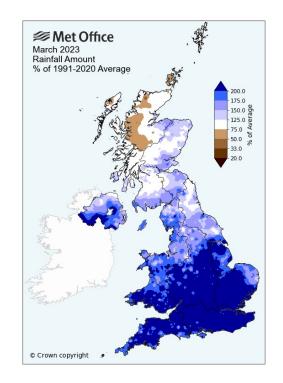
## -- -- ---Rainfall (mm) >40 40 30 20 10 5 0

#### 24 to 30 May

31 May to 6 June

© Crown copyright 🍡 🍠

## Rainfall Mar 23 –40 year high





# **URIMAT**®





## Waterless urinals

The largest range of waterless urinals made from robust high-tech plastic and high-quality sanitary ceramics in a top design.

- ✓ No water consumption
- No chemicals
- ✓ Basin production is CO₂-neutral
- ✓ Touchfree operation



EVERY DROP COUNTS

Welcome to URIMAT



## UK Exclusively from Ecoprod





# **Urimat Waterless Urinals**

Arguments that have persuaded even URIMAT's most demanding customers:



## URIMAT sets standards

As a leading company for waterless sanitary technology, URIMAT is continually redefining the quality standard. Our constant striving for new solutions to protect that precious resource, water, have been endorsed over recent years by numerous renowned international environmental awards and certifications.





BREEAM®

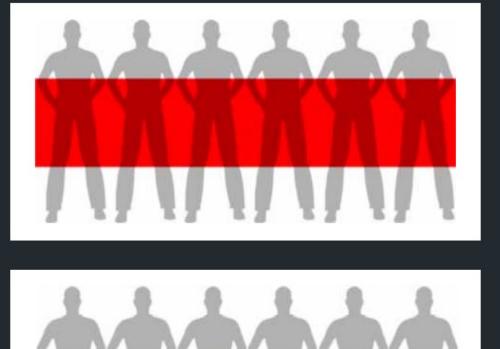


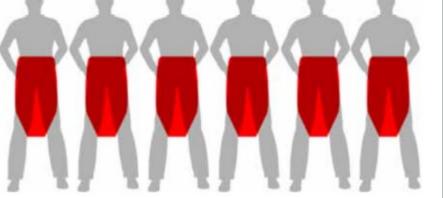
Polycarbonate Carbon neutral leaving the factory





## SAME EFFICIENCY BETTER EXPERIENCE







# **CONTI+ OFFERS**



### SUSTAINABLE

Water savings Energy savings Materials Cost savings Environmentally friendly Environmental certificates





CONTI+ offers a comprehensive and unique hygiene concept.

## PREVENTATIVE | PERMANENT | ACUTE

Products Thermal disinfection Disinfectant solutions Terminal filters Sterilisation on site



#### SAFE

Safe water quality Vandal-proof Functional and safe to use Futureproof Quality Certificates Investment



#### SMART

Innovative technology CNX water management system Simple installation Multifunctionel water control Easy maintenance Expertise



ecoproduct applications





## PRODUCTS

Shower solutions (electronic & mechanical) Washroom solutions (electronic & mechanical) Urinal flush valves (electronic) Kitchen Faucet (electronic) CONTI+ Service APP CONTI+ CNX Water management system Sanitary equipment & Washbasin solutions







CONTI

- Tap Shapes and size to fit all demands
- Wall and Deck Mount versions
- Various colour finishes
- Shower solutions, panels, concealed and exposed controls
- Hybrid Kitchen tap
- Urinal flush
- Washroom Accessories
- Water Management





UK Exclusively from Ecoprod











Soap



Disinfect





Warm water



Cold water





reddot design award



Matte White





Antique Gold







- Dispense water, soap and disinfectant from one tap
- Improves hygiene and stops cross contamination
- Completely hands-free operation via sensors
- Stylish award-winning design
- Uses up to 70% less water than traditional taps









ACHIEVE OPTIMAL HAND HYGIENE



CREATE SAFE AND STYLISH SPACES

ACHIEVE SUSTAINABLE HYGIENE





## Innovations

Con Primus







Confresh shower





Ultra range with green power, solar, turbine options

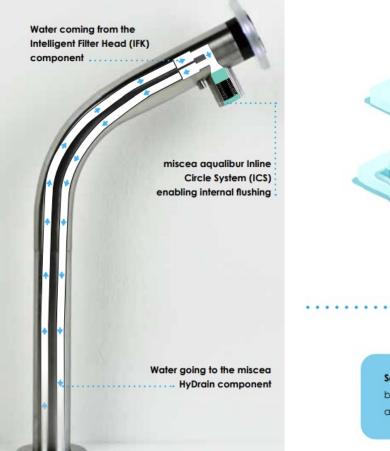
Lumino cold water fed with energy efficient heater with green credentials.







## Aqualibur for healthcare





Secure Cloud Server – All sanitary fittings with miscea aqualibur technology in a facility can be centrally controlled and managed via the miscea Connect App. All data is secured and saved for up to 6 years.





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product design awar

reddot design award



# Changing people's behaviour via engagement!

- The best way to save water is through passive education and advising your clients and staff that there are good reasons behind design change in washrooms
- Create a water and carbon saving culture in your organisation.
- Run customer engagement campaigns
- Encourage customers and staff to change the way they do things and request ideas on water saving suggestions.
- Provide water strategy holistic documents to operations teams to look for improvements and quick wins which can make a difference.
- Ensure the design changes you make are understood by all invested parties, to avoid changes being made on projects.







# Summary

- Water is becoming scarcer, and we need to effect change from traditional solutions
- We need to engage in business and communities to help behaviour change
- Washroom designs need to reflect and lead how people think about how we waste water
- There are many solutions available with a diverse range of designs to suit architect and interior designers' preference
- Low flow water taps, showers, electronic time controls all can impact on change
- Waterless Urinals, an easy design step change, starting now



# **Client Support**

- Products specified to maximise green credentials
- Work with Clients to appreciate their start point
- Site Audits
- Specification design support, full material specification tools
- Fully costed offers with focus on return on investment
- Concept to Conclusion approach with clients
- Site Technical Training
- Customer Service Team
- Dedicated Account Managers
- Warranty Engineers Nationally
- Spares and Products stocked in UK next day delivery



# **Customer Case Studies**

Tottenham Hotspur Stadium case study - Ecoprod

Stonehenge urimat waterless urinal case study - Ecoprod

Hospital of St John and St Elizabeth

Leeds Beckett University - Ecoprod

Chester Zoo

Hotel MK is using URIMAT

Cannon Place - Ecoprod

Used worldwide

You're in good company with URIMAT



When you choose to rely on the technology of the market leader – the waterless urinals by URIMAT – you are in excellent company.

Take McDonald's, for example – A global corporation that subscribes to high ecological principles and is committed to sustainability. By installing URIMAT in their premises worldwide, McDonald's is sending a clear message and saving billions of litres of valuable drinking water.

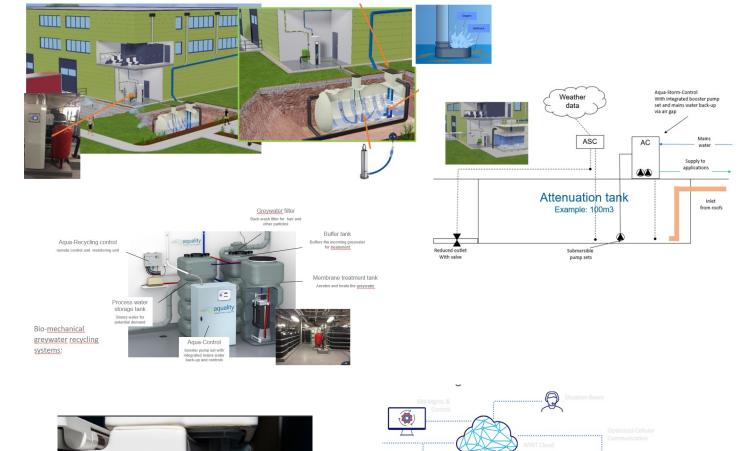
In virtually every industry, we can name prestigious references that place their confidence in us every day. Make a statement now! Choose URIMAT!



## M & E Specification

- Water Strategy Services for businesss
- Building Water Management Systems
- Rainwater Harvesting
- Storm Water Protection
- Flood Protection
- Leak Detection
- Leak Fix without excavation







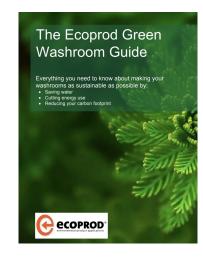




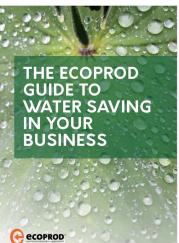
# Resources

- Green washroom guide
- Guide to water saving in your business
- Guide to saving water for healthcare providers
- Visit our website <u>ecoprod.co.uk</u>
- Email me: paul.musgrove@ecoprod.co.uk
- Mobile: 07393 617733











# Thank you very much for listening, can we help you?

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